# The Gold Standard: A New & Improved Farmland Appraisal

RoosterAg'

#### WHAT SETS US APART?

- Rapid Turnaround Time
- Systematic Valuation
- Fact-Based Data
- Confidentiality

### **ADD-ONS AVAILABLE:**

- Wind Turbines
- Solar Arrays
- Farm Houses
- Grain Facilities
- Machine Sheds
- Livestock Facilities
- Certified Organic Farmland
- Ownership Interest Discount
- Lack of Marketability Discount
- Conservation Easement







### FOR MORE INFORMATION, CONTACT

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# The Gold Standard Appraisal Distinctions



Rooster Ag's certified farmland appraisals feature a selection of comparable sales to ensure **fair**, **accurate**, and **unbiased** values. Our in-depth systematic approach creates an accurate, fact-based valuation of all factors related to the subject property.

Below outlines the 3 approaches considered:

### • Soil Productivity Index (PI) Analysis

 A formula that creates an adjusted value based on the comparable farm's sale price and its PI, compared to the subject farm's PI

# • Tillable Analysis

 A formula that creates an adjusted value based on the comparable farm's sale price and its percent tillable, in comparison to the subject farm's percent tillable

## • Income Approach

 A return on investment calculation that formulates the price per acre based on the subject farm's fair market rental income potential.

A weighted analysis is cross referenced with the above adjustments to determine a specific farms value.

The value of your land should never be guesswork.